

Joe DeLosa

MANAGER, ELECTRICITY

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Mr. DeLosa is a Manager at The Brattle Group, with comprehensive experience at the intersection of state clean energy policy and wholesale electricity markets.

He has served as a subject matter expert for senior decision-makers across a wide range of power market issues, including cost-effective implementation of state clean energy policy, resource adequacy, transmission planning, energy and reserve markets, demand response, financial transmission rights, energy efficiency, and energy storage. Mr. DeLosa has offered expert guidance on major state policy initiatives, including PJM's inaugural State Agreement Approach for integrating offshore wind, integrated distribution planning, transmission cost allocation, and retail rate design.

Before joining Brattle, Mr. DeLosa was the Bureau Chief of Federal & Regional Policy at the New Jersey Board of Public Utilities, where he managed all RTO and federal affairs for the State. In his prior role, he also oversaw regulatory affairs for the Delaware Public Service Commission. He has also advised a wide range of PJM states as a long-time member of the Organization of PJM States (OPSI) staff.

EDUCATION

- **University of Tulsa College of Law**
Master of Jurisprudence in Energy Law
- **University of Delaware**
BS in Energy and Environmental Policy and BA in Political Science

PROFESSIONAL EXPERIENCE

- **The Brattle Group (2022–Present)**
Manager
- **New Jersey Board of Public Utilities (2018–2022)**
Bureau Chief, Federal & Regional Policy (2021–2022)
FERC Specialist (2018–2021)

- **Delaware Public Service Commission (2015–2018)**
Public Utility Analyst
 - **SolarCity (2014–2015)**
Field Energy Specialist
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SELECTED EXPERIENCE

NEW JERSEY BOARD OF PUBLIC UTILITIES

As Bureau Chief, Federal & Regional Policy:

- Responsible for federal energy policy for the Board.
 - Case managed all Federal Energy Regulatory Commission (FERC) filings, including researching, developing, drafting, and achieving Board approval.
 - Regularly briefed Board Members on issues across the PJM wholesale markets, including resource adequacy, energy markets, transmission planning, and others.
 - Forged strong relationships across the internal organization, including advising the Board’s Clean Energy division on priorities including Offshore Wind, Energy Efficiency, Demand Response, Interconnection Reform, Advanced Metering Infrastructure data requirements, and others.
 - Built and maintained strong relationships with outside partners, including regional groups and in-state stakeholders.
- Led the Board’s [Resource Adequacy Investigation](#), a complex policy and economic analysis resulting in Board-approved recommendations for the future of capacity procurement in New Jersey.
 - Led internal and external expert team that developed the Integrated Clean Capacity Market concept, to efficiently and competitively achieve New Jersey’s resource adequacy needs.
 - Led high-level communications and briefings, achieving unanimous Board approval for aggressive recommendations.
 - Managed the Investigation’s lengthy public process, including several stakeholder sessions.
- Led New Jersey’s engagement on a first-of-its-kind [State Agreement Approach](#) for competitive Offshore Wind Transmission development.
 - Served as primary liaison between the Board and PJM for all related matters.

- ▶ Represented the Board in developing necessary FERC filings to implement the State Agreement Approach, including an approved [Transmission Study Agreement](#) and [Term Sheet](#).
- Led team of external technical experts through development of solicitation and evaluation process.

As FERC Specialist:

- Represented the Board in the PJM wholesale market policy development process.
- Case managed large and complex FERC filings on behalf of the Board.
 - Primary responsibility for drafting and case management in: PJM’s Capacity Market Reform Paper Hearing ([Initial](#) and [Reply](#) Argument of NJBPU in EL18-178), Capacity Market Seller Offer Cap ([EL19-47](#)), Distributed Energy Resource aggregation (Post-Technical Conference Comments of NJBPU in [RM18-9](#)), Fast-Start Pricing Compliance Filing ([ER19-2722](#)), PJM’s Order 841 Compliance Filing ([ER19-469](#)), Variable Operations & Maintenance Expense ([ER19-210](#), [EL19-8](#)), and approval of transmission projects (Request for Rehearing of NJBPU in [ER18-614](#)).
- Assisted with drafting elements of the New Jersey Energy Master Plan and Integrated Energy Plan.
 - Advised Integrated Energy Plan modeling group on assumption development in analysis to determine a physical resource plan to achieve 100% clean energy.
 - Advised the Board on Energy Master Plan implementation, including Energy Efficiency and Demand Response program development.
- Appointed to represent the Board on Staff of leading regional and national coalitions, including the Organization of PJM States (OPSI) and the National Association of Regulatory Utility Commissioners (NARUC).

DELAWARE PUBLIC SERVICE COMMISSION

- Represented the Commission in the PJM wholesale market policy development process.
 - By the end of service, responsible for all federal energy policy for DE PSC.
- Appointed to represent the Commission in leading regional and national coalitions including OPSI and NARUC.