

Mario Denni

SENIOR ASSOCIATE

Rome

+39.320.4236309

Mario.Denni@brattle.com

Dr. Denni is a competition economist with more than 15 years of experience working on antitrust investigations and merger evaluations across a wide range of sectors.

He has been involved in several mergers and antitrust cases in the digital, transport, manufacturing, and pharmaceutical sectors, both at the Italian and European levels. In recent years, Dr. Denni was the case handler of a major antitrust investigation concerning an abuse of dominant position in the digital sector.

Before joining Brattle, Dr. Denni was a case handler at the Italian Competition Authority, where he also served as an economic adviser to the President and the Secretary General. From 2014 to 2018, Dr. Denni was a Seconded National Expert at the European Commission's Directorate-General for Competition, dealing with antitrust cases in rail, aviation, and digital. He also has experience working at the European Investment Bank, the Italian Institute of Statistics, and the Italian Research Council.

AREAS OF EXPERTISE

- **Antitrust & Competition**

EDUCATION

- **Roma Tre University (Italy)**
PhD in Statistical Methods for Economics and Business, BA in Economics and Business
- **Université Catholique de Louvain (Louvain-La-Neuve, Belgium)**
MA in Economics

PROFESSIONAL EXPERIENCE

- **The Brattle Group (2023–Present)**
Senior Associate

- **Italian Competition Authority (2007–2022)**
Case Handler
Economic Adviser to the President and the Secretary General
 - **European Commission, DG Competition (2014–2018)**
Seconded National Expert
 - **Italian Research Council (2006–2007)**
Consultant
 - **Italian National Institute of Statistics (2005–2007)**
Consultant
 - **European Investment Bank (2004)**
Consultant
-

SELECTED EXPERIENCE

RELEVANT CASES AS AN ENFORCER AT THE ITALIAN COMPETITION AUTHORITY

Antitrust:

- *Amazon (FBA)*
- *Ratiopharm/Pfizer*
- *Sapec/Bayer*

Mergers:

- *Bubbles Bidco/Quattro*
 - *Luxtistica/Barberini*
 - *Alitalia/Air One*
 - *Alitalia/WindJet*
-

ARTICLES & PUBLICATIONS

- “Comments on Art. 16, 17 and 18 of the Italian Law 10 October 1990 n. 287,” *Codice della Concorrenza*, edited by R. Chieppa R. and F. Arena, Giuffrè (forthcoming)
- “Technology Adoption and Innovation in Public Services. The Case of e-Government in Italy,” with D. Arduini, F. Belotti, G. Giungato, and A. Zanfei, *Information Economics and Policy*, vol. 22(3) (2010)
- “The Technological Capabilities of Nations: The State of the Art of Synthetic Indicators,” with D. Archibugi and A. Filippetti, *Technological Forecasting and Social Change* (2009)

- “La Capacità Tecnologica delle Nazioni: Una Rassegna degli Indicatori Sintetici,” with D. Archibugi, A. Filippetti, and F. Crespi, *QA - Rivista dell’Associazione Rossi-Doria* (2009)
- “La diffusione dell’eGovernment nelle Amministrazioni Locali Italiane: un’Analisi Esplorativa,” with A. Zanfei, D. Arduini, F. Belotti, G. Giungato, and L. Reggi, *Rassegna Economica*, LXXII, 1 (2009)
- “La Diffusione dell’eGovernment presso i Comuni Italiani. Il Ruolo dei Legami fra Servizi di Back e Front Office,” with A. Zanfei, D. Arduini, F. Belotti, G. Giungato, and L. Reggi, *Economia dei Servizi*, vol. 3 (2008)
- “L’Innovazione nelle Amministrazioni Pubbliche. Evidenza sulla Diffusione dell’eGovernment in Italia,” with D. Arduini, F. Belotti, A. Zanfei, G. Giungato and L. Reggi, *Economia e Politica Industriale*, vol. 35(2) (2008)
- “The Diffusion of Broadband Telecommunications: the Role of Competition,” with H. Gruber, *Communications & Strategies*, No.68: Vertical separation, 4th quarter (2007)

PRESENTATIONS & SPEAKING ENGAGEMENTS

- “The Amazon case of the Italian Competition Authority,” with P.R. Sfasciotti, Annual ACE Conference, Lisbon (2022)
- “Roles of the participants in the inspection,” Dawn Raids in Practice: Advanced Competition Law Training, Rome (2022)
- “Abuses of dominant position and Refusal to supply,” Twinning Project SR 14 IPA FT 01 17, Belgrade (2021)
- “Network Industries,” Twinning Project SR 14 IPA FT 01 17, Belgrade (2020)
- “Collective Dominance,” Twinning Project SR 14 IPA FT 01 17, Belgrade (2020)
- “Economic Foundations of Competition Law,” Milano Bicocca University (2020)
- “Competition Policy Enforcement in the Digital Economy: Recent Developments,” Zagreb University (2019)
- “Inspections,” Twinning Project SR 14 IPA FT 01 17, Belgrade (2019)

LANGUAGES

- Italian (native)
- French (working knowledge)